

Grading Rubric and Comments for Midterm

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Question 1

(a) (+5) $u(r, v) = r^{N-1}v - b(r) - (N-1) \int_0^r b(x) dx$ where

- r^{N-1} is probability of winning (+1)
- v is the value of object won if he wins (+1)
- $b(r)$ is own bid (+1)
- $(N-1) \int_0^r b(x) dx$ is the expected sum of all the bids: number of bidders times the expected payment due to one bidder (+2)

(b) (+10) Derivative of $u(r, v)$ wrt r is: (+3)

$$\frac{\partial u(r, v)}{\partial r} = (N-1)r^{N-2}v - b'(r) - (N-1)b(r)$$

maximized at $r = v$ (+3)

$$(N-1)v^{N-1} - b'(v) - (N-1)b(v) = 0.$$

Rearranging and calculating (showing some steps +2),

$$b'(v) = (N-1)(v^{N-1} - b(v))$$

Because assumption is $v^{N-1} > b(v)$, $b'(v) > 0$. (+2)

(c) (+10) Revenue is the **same**. (+2) because

- Probability assignment functions are the **same** (+4).
- $\bar{c}(0) = 0$ or $u(0) = 0$ or value 0 guy is **indifferent** (+4).
- If you show some ICDSM proof/argument, +2

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Question 2

- (a) (+10) A bidder's expected payoff from bidding $b(r)$ where $r \geq \rho$ when his value is $v \geq \rho$ is $u(r, v) = r^{N-1} (v - b(r))$ (+1)

Take derivative of $u(r, v)$ wrt r , $\frac{\partial u(r, v)}{\partial r} = (N-1)r^{N-2}(v - b(r)) - r^{N-1}b'(r)$ (+1)

Set it equal to 0 when $r = v$, $\frac{\partial u(r, v)}{\partial r}|_{r=v} = (N-1)v^{N-2}(v - b(v)) - v^{N-1}b'(v) = 0$ (+1)

Write it into differential equation form (but with steps), $\frac{d}{dv}(v^{N-1}b(v)) = (N-1)v^{N-1}$ (+2)

Some argument about $b(\rho) = \rho$ (+2)

Integrate, $v^{N-1}b(v) - \rho^{N-1}b(\rho) = \int_{\rho}^v (N-1)x^{N-1}dx = \frac{N-1}{N}(v^N - \rho^N)$ (+1)

Use $b(\rho) = \rho$, to get $b(v) = \frac{N-1}{N}v + \frac{1}{N}\rho \left(\frac{v}{\rho}\right)^{N-1}$. (+2)

- (b) Revenue is (+2)

$$R = N \int_{\rho}^1 b(x) x^{N-1} dx$$

Plugging in b and solve (+2), and the result is (+1)

$$R = \frac{N-1}{N+1} (1 - \rho^{N+1}) + \rho^N (1 - \rho)$$

- (c) A consultant maximizes R (+3)

FOC is (+2)

$$-(N-1)\rho^N + N\rho^{N-1} - (N+1)\rho^N = 0$$

Some correct steps (+3) include

$$\begin{aligned} \rho^{N-1}(2N\rho - N) &= 0 \\ 2N\rho^N &= N\rho^{N-1} \\ 2N\rho &= N \end{aligned}$$

And optimal reserve price is $\rho^* = 1/2$ (+2)

Question 3

- (a) $u(r, v) = b(r) r^{N-1} (v - b(r))$ (+1)

Substitute, $u(r, v) = \alpha r^N (v - \alpha r)$ (+1)

Solve, $0 = \frac{\partial u}{\partial r} = Nr^{N-1}(v - \alpha r) - r^N \alpha = Nv - N\alpha r - \alpha r = 0$ (+2)

Result is $b(v) = \frac{N}{N+1}v$ (+1)

- (b) $\frac{N-1}{N}v < \frac{N}{N+1}v$, i.e. FPA less than this auction. (+2)

Reason: bidder is more aggressive in hidden reserve price auction because there is like another bidder. (+3)

(c) Show equivalence (can't write obvious: +1)

Strictly prefer an additional bidder, because the first N bidders bid the same (as shown), but for the $N+1$ (+2):

In FPA: it's $N / (N + 1) \cdot v$, but (+1)

In hidden reserve price, it's v (+1)

(d) Some points:

- FPA with optimal reserve price is revenue-maximizing
- Hidden reserve price auction deviates from the revenue-maximizing probability assignment function

Question 4

(a) $p_i(v_1, \dots, v_N)$ (+1) = 1 if $v_i > v_j \quad \forall j \neq i$ (+2), and = 0 otherwise (+2)

(b) By ICDSM ii), $\bar{c}_i(v_i) = \bar{c}_i(0) + \bar{p}_i(v_i) v_i - \int_0^{v_i} \bar{p}_i(x) dx$ (+5)

(IR: $\bar{c}(0) \leq 0$)

(c) Any cost function that satisfies $\bar{c}(0) = 0$ and part (b) implies revenue-max subject to Eff and IR. One way is to set (+5)

$$c_i(v_1, \dots, v_N) = p_i(v_1, \dots, v_N) v_i - \int_0^{v_i} p_i(x, v_i) dx$$

Because it is possible of asymmetric bidders, SPA cost function is an example, but other auctions' cost functions are subject to distribution problems.

(d) SPA is **efficient, IR, IC** with $\bar{c}(0) = 0$. (Notice the correspondence +2, argue each holds +2)